

The Color Code

Hartman Youth Personality Profile

Directions: Mark an "X" by the word or phrase that best describes what you are like most of the time. Choose only one response from each group. After you have finished, total your scores for each letter.

1. a) _____ often take charge in a situation
b) _____ feel bad for people who have problems
c) _____ nice to people who think differently than me
d) _____ excited about doing different things and going new places
2. a) _____ competitive, like to be first
b) _____ want things to be perfect, do the job right
c) _____ can't make decisions easily, unsure
d) _____ like to be the center of attention, can be irresponsible
3. a) _____ confident, make decisions easily
b) _____ dependable, loyal to friends
c) _____ kind, things are okay the way they are
d) _____ outgoing, playful
4. a) _____ critical of others, bossy
b) _____ critical of myself, worry a lot
c) _____ afraid to try new things, shy
d) _____ a teaser, obnoxious
5. a) _____ assertive, get the job done
b) _____ dependable, obedient
c) _____ even-tempered, pleasant
d) _____ trust others easily, well-liked
6. a) _____ impatient, can't wait for things to happen
b) _____ moody, get my feelings hurt easily
c) _____ passive, wait for others to speak first
d) _____ show-off, like others to notice me
7. a) _____ responsible, good leader, and able to solve my own problems
b) _____ well-behaved, good manners, and like to do what is right
c) _____ accepting, easy going most of the time and nice to be around
d) _____ happy to be with friends all the time and open to new ideas
8. a) _____ insensitive, don't think enough about others feelings
b) _____ often feel guilty, wish I could solve others problems
c) _____ too quiet, don't tell others what I feel, just go along
d) _____ forgetful, come late to things-don't care about being serious
9. a) _____ logical, I always want to know something makes sense
b) _____ emotional, I always want to know I feel good about something
c) _____ agreeable, I always avoid conflict and try to get along with people
d) _____ popular, I always like to be in the middle of things with lots of people
10. a) _____ rude, people often say I am mean and say what I think too much
b) _____ hard to please, people often say I am a perfectionist and want things just right
c) _____ lazy, people often say I need a good kick in the rear to get going
d) _____ loud, people often say I talk too much and too loud
11. a) _____ strong-willed, keep pushing for my own way
b) _____ respectful, think people in charge deserve my respect
c) _____ patient, willing to wait for others
d) _____ fun loving, like to play and have fun all the time
12. a) _____ always think I am right
b) _____ don't forgive others easily
c) _____ get frustrated when I have too much going on
d) _____ often don't complete jobs I start
13. a) _____ task-oriented, enjoy being busy doing things I like
b) _____ sincere, honest about my feelings
c) _____ diplomatic, want to keep peace and get along
d) _____ lively, full of playful energy
14. a) _____ demand too much of other people, argue too much
b) _____ put myself down a lot, get depressed and down easily
c) _____ hold my anger inside, hard to express how I feel
d) _____ interrupt people a lot, like to talk about me
15. a) _____ direct, get to the point
b) _____ creative, enjoy making things
c) _____ adaptable, agreeable in most situations
d) _____ a performer, enjoy the center of attention

SITUATIONS

16. As a student, my teachers will mostly like me because I am:
 - a) _____ verbal, direct and want to be a leader
 - b) _____ accurate, obedient and dependable
 - c) _____ nice, easy-going and quiet
 - d) _____ fun loving, enthusiastic and spirited
17. When my friends get mad at me I:
 - a) _____ speak my mind and feel it's their problem
 - b) _____ get sad, feel hurt and want to get back at them
 - c) _____ become quiet, and usually hold my anger inside
 - d) _____ get angry, and get away from them
18. I am most happy when my life:
 - a) _____ is busy and productive
 - b) _____ is filled with people and being involved with things to do
 - c) _____ is free of pressures and hassles
 - d) _____ allows me to be playful, carefree and silly
19. When I fail, I feel:
 - a) _____ stupid inside but never show it to others
 - b) _____ guilty, mad at myself and can get depressed
 - c) _____ uncomfortable and afraid but keep it to myself
 - d) _____ embarrassed and try to get out of the situation with humor
20. I feel best when my life is full of:
 - a) _____ adventure, leadership and lots of action
 - b) _____ security, creativity and helping people
 - c) _____ acceptance, peace and time alone
 - d) _____ excitement, loud music and lots of friends
21. School is:
 - a) _____ a necessary experience to get ahead in life
 - b) _____ a healthy experience where I learn a lot about life
 - c) _____ a positive activity as long as it is something I enjoy and don't feel pressured too much to do
 - d) _____ a necessary evil, much less fun than playing
22. In social situations, I am most often:
 - a) _____ followed by others
 - b) _____ admired by others
 - c) _____ protected by others
 - d) _____ envied by others
23. If my friend was in trouble, I would:
 - a) _____ protect them, give advice to solve the problem
 - b) _____ listen, care a lot and be loyal to them
 - c) _____ not judge them but stand quietly beside them
 - d) _____ talk to them and make the problem not sound so serious
24. As a parent, I will probably be:
 - a) _____ demanding, honest and discipline my kids a lot
 - b) _____ caring, want to teach them a lot
 - c) _____ easy-going, nice and let them run around
 - d) _____ playful, casual and play in the park a lot
25. With my family, teachers and friends, I mostly like to be:
 - a) _____ able to speak my mind and have their respect
 - b) _____ understood, cared for and appreciated
 - c) _____ left alone and not hassled a lot
 - d) _____ praised and noticed a lot and included in activities

Now add your total from number 1 – 25 to get grand totals. At this point, the four personality color types are assigned to each of the letters:

Red for “a”, Blue for “b”, White for “c”, and Yellow for “d”.

GRAND COLOR CODE TOTALS

Red (a) _____ Blue (b) _____

White (c) _____ Yellow (d) _____

INTERPRETATION OF SCORES

The letter (or color) with the highest number tells you what your natural personality is. The number of answers from different colors suggests the amount of blend your personality has. You have only one basic personality, but you may be a strong blend depending on your answers.

However, your motive determines your primary personality.

Reds are motivated by power, control and authority.

Blues are motivated by intimacy, closeness or understanding.

Whites are motivated by peace and harmony.

Yellows are motivated by fun and excitement

The Color Code
A Taylor Hartman Publication
1989
All Rights Reserved
Copyright 1989
Hartman Youth Personality Profile

Permission granted to MUHSD to copy this test.